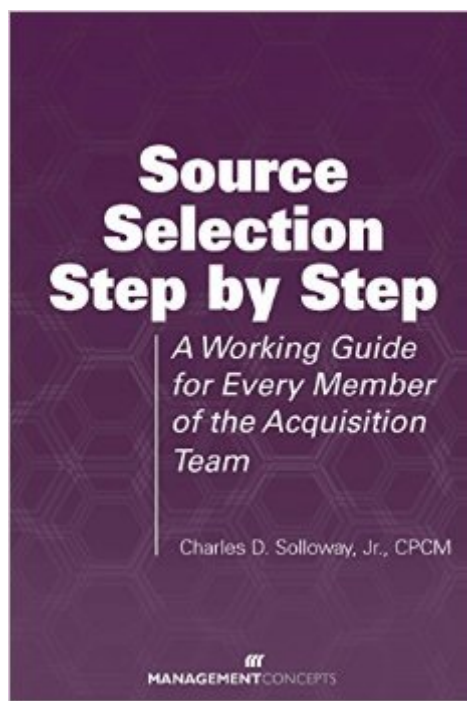


The book was found

# Source Selection Step By Step



## Synopsis

The path to successful source selection begins with *Source Selection Step by Step: A Working Guide for Every Member of the Acquisition Team*. Whether you are new to the acquisition team or an experienced practitioner looking to sharpen your skills, this comprehensive, highly readable handbook will guide you through the entire acquisition process, from designing an effective source selection plan, to preparing the solicitation, evaluating proposals, establishing a competitive range, and documenting the source selection decision. With clarity and frankness, Charles Solloway presents government source selection in a step-by-step guide that offers readers quick access to needed information. In addition to guidance about the process, the book includes:

- Techniques to streamline the process and reduce time and expense
- Ways to avoid common pitfalls
- Alternatives to common procedures that yield better results
- Methods to involve contractors more effectively
- Definitions of the key terms associated with government source selection.

Make this book your first stop for quick and easy guidance on all aspects of government source selection.

Contents

- Part I: The Foundations of Source Selection
- Part II: Preparing for Source Selection
- Part III: Soliciting Proposals and Preparing for Evaluation
- Part IV: Evaluating Proposals and Conducting Limited Exchanges
- Part V: Establishing the Competitive Range and Holding Discussions
- Part VI: Obtaining Final Revisions and Selecting the Source
- Part VII: Notifications, Debriefings and Protests
- Part VIII: Streamlining
- Part IX: Variations in Source Selection
- Part X: Ethics
- Appendices: Examples of Rating Methodologies, Sample Sections L and M from a Solicitation, Definitions

About the Author Charles D. Solloway, Jr., CPCM, has more than 40 years of acquisition experience in the government and private sector. As a civilian employee of the U.S. Army, he held positions as buyer, contract specialist, contract negotiator, procurement analyst, contracting officer, director of contracting, and principal assistant responsible for contracting. Solloway twice received the U.S. Army's highest civilian award, The Decoration for Exceptional Civilian Service, for innovations in contracting. A Certified Professional Contracts Manager (CPCM) and a Fellow of the National Contract Management Association (NCMA), Solloway serves on the NCMA Special Topic Committee on Contract Management Education.

## Book Information

File Size: 5071 KB

Print Length: 407 pages

Publisher: Management Concepts Press; 1 edition (March 1, 2011)

Publication Date: March 1, 2011

Sold by: Digital Services LLC

Language: English

ASIN: B00T9SQ1X4

Text-to-Speech: Enabled

X-Ray: Not Enabled

Word Wise: Enabled

Lending: Not Enabled

Enhanced Typesetting: Enabled

Best Sellers Rank: #2,082,577 Paid in Kindle Store (See Top 100 Paid in Kindle Store) #73

in Books > Law > Administrative Law > Public Contract #199 in Kindle Store > Kindle eBooks >

Law > Administrative Law > Federal Jurisdiction #887 in Books > Law > Administrative Law >

Federal Jurisdiction

## Customer Reviews

The information provided in this book is at a very fundamental level and does not get into the kind of details that a book of this type should address. Much of the info in this text are simply re-worded restatements from the FAR. If you are looking for a 100 level university text on source selection, then this is a may be something that you may want to get. If you are looking for a more detailed version/advanced version at a more in-depth level, then I can't recommend this book.

[Download to continue reading...](#)

Source Selection Step by Step: A Working Guide for Every Member of the Acquisition Team Source Selection Step by Step Gender Selection: The Complete Guide: Choose the Sex of Your Baby with Easy and Proven Natural Methods (Gender Selection Methods) Understanding Government Contract Source Selection The Government Manager's Guide to Source Selection (The Government Manager's Essential Library Book 2) Solicitations, Bids, Proposals and Source Selection: Building a Winning Contract Nessus Network Auditing: Jay Beale Open Source Security Series (Jay Beale's Open Source Security) Pro OpenSolaris: A New Open Source OS for Linux Developers and Administrators (Expert's Voice in Open Source) Applied Cryptography: Protocols, Algorithms, and Source Code in C [ APPLIED CRYPTOGRAPHY: PROTOCOLS, ALGORITHMS, AND SOURCE CODE IN C BY Schneier, Bruce ( Author ) Nov-01-1995 Strunk's Source Readings in Music History: The Early Christian Period and the Latin Middle Ages (Revised Edition) (Vol. 2)

(Source Readings Vol. 2) Million Dollar Ebay Business From Home - A Step By Step Guide: Million Dollar Ebay Business From Home - A Step By Step Guide HTML5 Step by Step (Step by Step Developer) Step By Step To Your Own Domain And Webhosting: Tips and tricks for registering your own domain name and connecting it with your webhosting provider (Step By Step Booklets Book 1) Woodworking: Woodworking Projects and Plans for Beginners: Step by Step to Start Your Own Woodworking Projects Today (WoodWorking, Woodworking Projects, Beginners, Step by Step) Microsoft Visual C++/CLI Step by Step (Step by Step Developer) JavaScript Step by Step (Step by Step Developer) How to Build Floating Docks and Decks For Ponds Step by Step: Step by step guide with images and plans to build a floating dock pier and a farm pond deck. Step-by-Step Tiling Projects (Better Homes & Gardens: Step by Step) A Step-By-Step Learning Guide for Older Retarded Children (Step-By-Step Learning Guide Series; 2) The Essential Step by Step Guide to: The Ultimate Hen Party at Home! (The Step by Step Guide to: Weddings Book 1)

[Dmca](#)